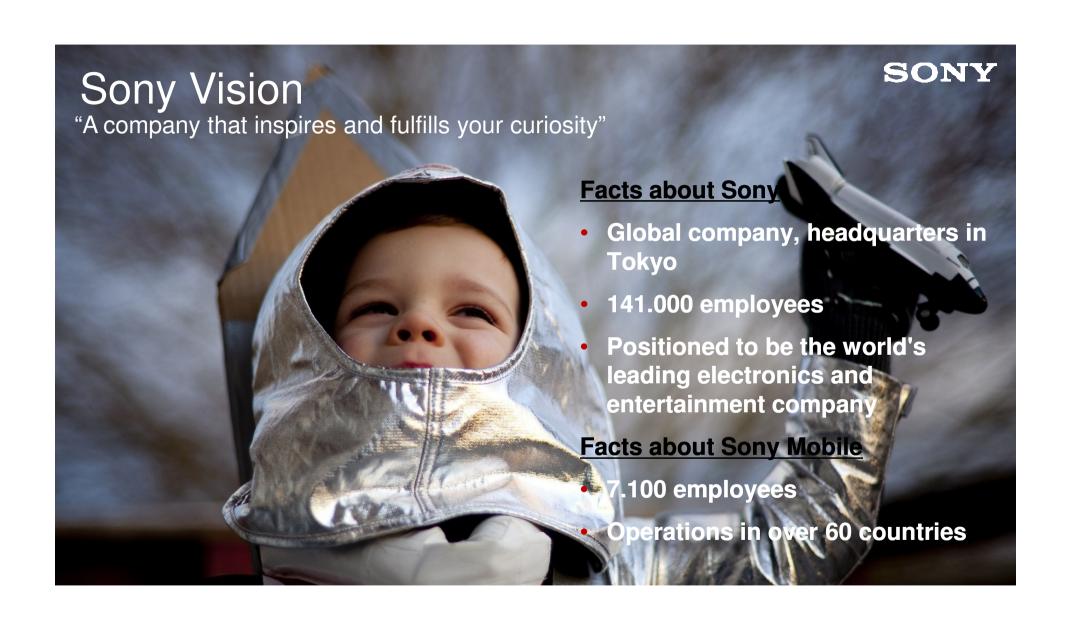
# Johan Holmqvist, PhD Senior Environmental Specialist

**Sony Mobile Communications** 

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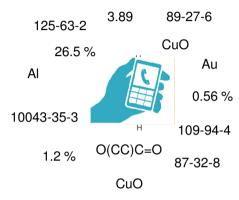


### **Drivers:**

Company

## **KPI**

- Legislator
- Partners
- Customers
- NGO's
- Competitors



B

Wanted position

A

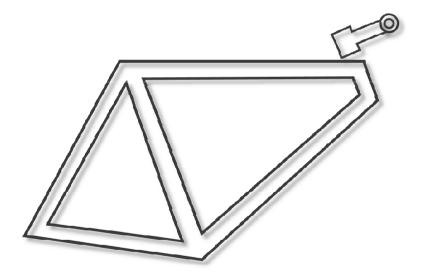
Starting point

# Legislation / Standard / Format

EU RoHS directive IPC 1752 IEC 62474



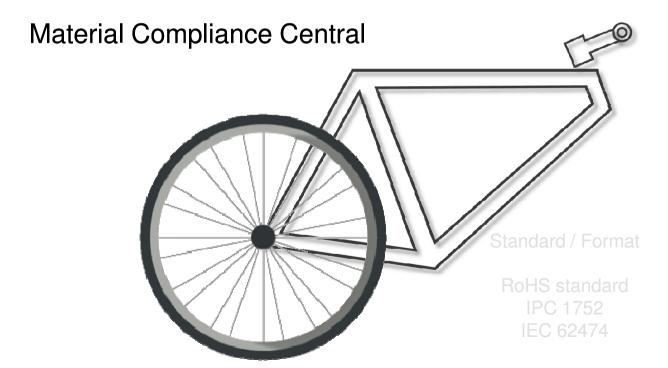




# Product Life Management System

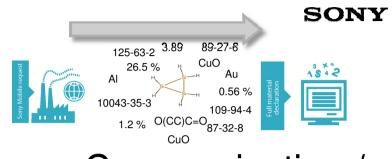




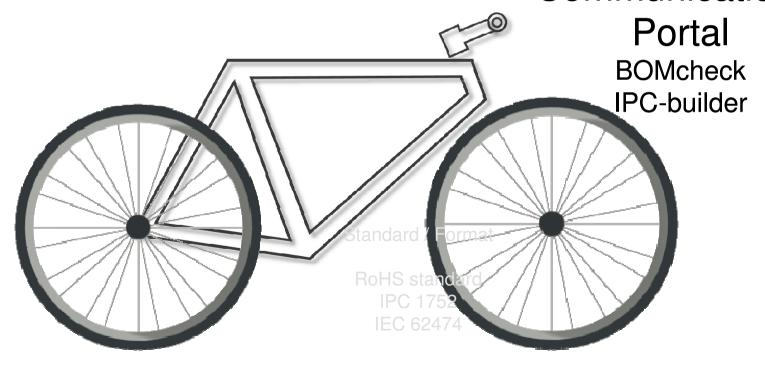


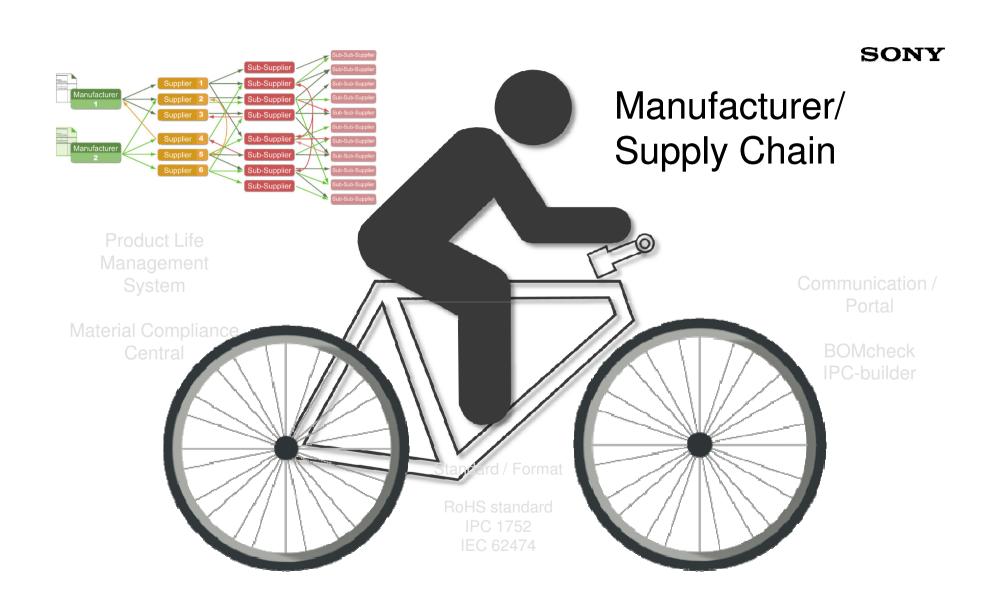
Product Life Management System

Material Compliance Central



## Communication /









# What can a company do to be a front runner and reach the peak

- See business opportunities instead of obstacles
- Communicate what you are good at
- Collaborate with your competitors and engage in external policy work
- Have a top-down as well as bottom-up perspective



Ghisallo Magreglio (Italy)



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