



#### WHO IS MEAT NATURALLY?

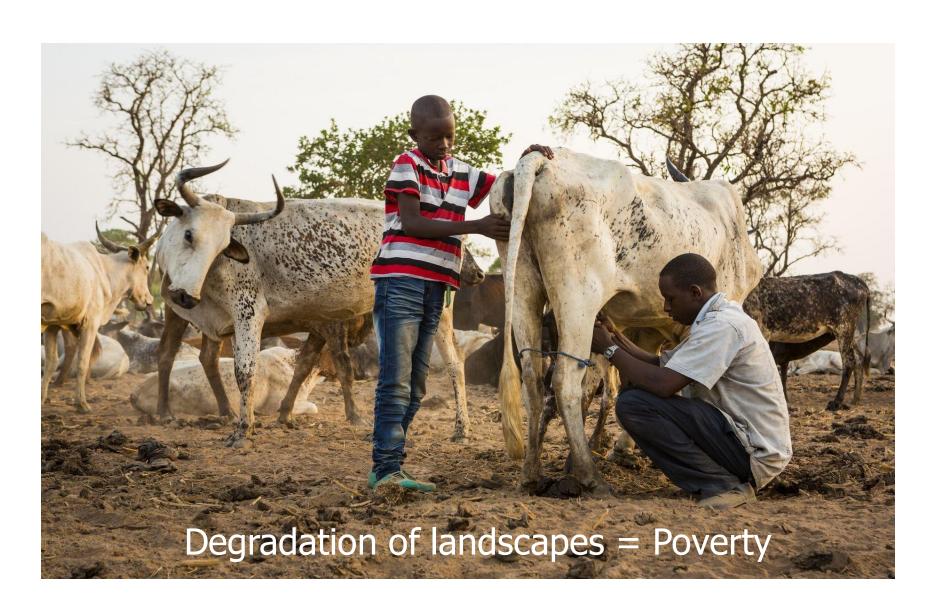
- A Social Enterprise established in 2016 which has designated full profit sharing to a Meat Naturally Shareholder Trust—CSA 40%, Farmer Associations 60%
- 5 staff, a board of directors, and four contract staff
- With a mission to Restore Africa's Communal Rangelands through the provision of livestock production support and mobile market access solutions



#### Africa is full of

### Unique and special places...







Poverty = Degradation



**Protection** ≠ **Protection** 



### **Protection = Poverty**



### **HOW DOES IT WORK...**



**Develop an Ecologically-Appropriate Grazing Plan and Negotiate Conservation Agreement** 



Implement Conservation and Production Support Actions (Rotational Rest or Other)

Support and Monitor Compliance (Rotational Rest or Other) According to Agreement





**Market Access** 









"ECO RANGERS / ECO HERDERS"







### Market access as a reward but many more before entering meat market



### INVASIVE BUSH ENCOURACHMENT BECOMES A SUPPORT SERVICE (FODDER) & BUSINESS (WOOD)

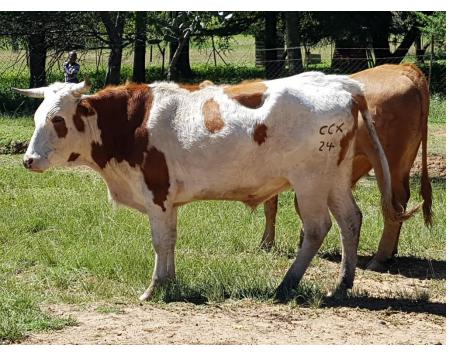




### Reward = Market Access



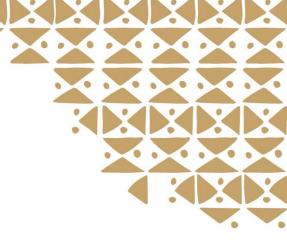
# MOBILE SHEEP SHEARING, EAR TAGGING RENT A BULL / RAM GENETICS MOBILE PREDATOR PROOF KRAALS







## ADDITIONAL SUPPORT / MARKET ACCESS SUPPORT SERVICES



- Mobile Sheep Shearing
- Ear tagging for traceability (commodity based trade)
- Rent a Bull for improved genetics





# Auction Skills Meat Naturally



### MOBILE ABATTOIR – UNLOCKING FOOT & MOUTH DISEASE AREA TRADE EXCLUSIONS





# Abattoir Training School for Culling

 A training centre where hunters, field & abattoir cullers and staff are trained working with Red Meat Abattoir Association/ AgriSA/ and other interested parties



Internationally accredited 1 or 2 year programme aimed to develop from butchers to butchery owners

## Butcher School Meat Naturally

### Small & Micro Business Meat & Related Products

Identify, incubate and create small & micro businesses around meat & meat products

#### **Business Incubation Hub**

- Tanning & Leather Products clothing to furniture to unique items (skull art & cutlery from bones) ALL with the endorsement of MEAT NATURALLY telling the story
- #EatAfrica Product with emerging producers of pet food (from wild game to traditional animals bones & offal processed into treats and chews)
- Biodiesel entrepreneur running "Wild Diesel Business"
- Biltong & Dry Wors with traceability under Meat Naturally endorsed label
- Sausages , Burgers, Pies, etc making unique flavoured wors, burgers, etc all with herbs & flavours from the community
- Mobile Butcheries / Meat Wholesalers















# "MEAT WITH A STORY" TO FEED THE 21<sup>ST</sup> CENTURY BY INCLUDING CURRENT AND FUTURE AFRICAN FARMERS

