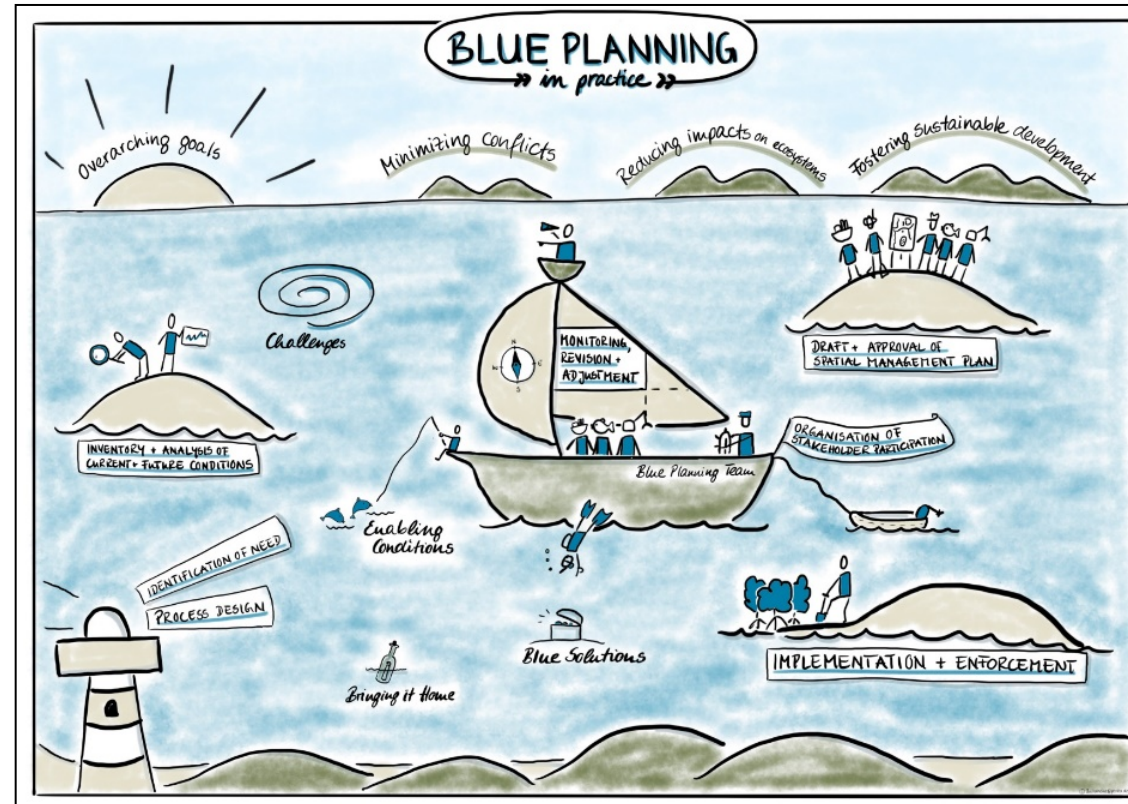


# Marine and Coastal Spatial Planning Regional Training Workshop Photographic Documentation



# Background



**Healthy and productive oceans and coasts provide vital services to society.** However, many of these services are being affected due to human coastal activities that frequently compete with them and make use of resources. This tendency is amplified by a lack of coordination in sectorial policies and management. **Therefore, an integrated approach for the design and implementation of policies is needed, ecosystem management throughout the different sectors is also essential to promote an effective synergy among the three pillars of sustainable development.**

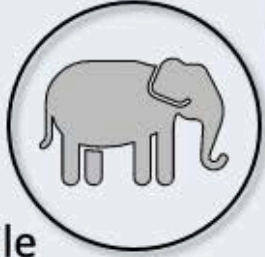
Frequently, managers face many challenges when applying integrated management principles. For examples, assigning the use of space and ecosystem services among different sectors and stakeholders in adequate spatial scales. **Blue Planning, the marine and coastal spatial management based on ecosystems is considered a particularly useful approach to support the integration of environment, resource use, economic development and governance goals at a local and national scale.**

Therefor, this course was developed based on decades of practical experience and field learning and aims to strengthen planning and practical implementation. **The course provides an introduction to the theory and practical steps to start a Blue Planning process.** It is based on a wide and diverse amplitude of frameworks, tools, instruments, articles and on-line resources that exist with the objective of allowing planners and national and local planners to develop and implement integrated coastal and marine policies and plans.

# Programme

|              |  |
|--------------|--|
| <b>Day 1</b> | <b>Welcome, introduction to the course and getting to know each other</b><br>Learning and personal objectives and expectations,<br>Introduction to Blue Planning<br>Ecosystem services                         |
| <b>Day 2</b> | <b>Identification of need and process design</b><br>Identifying the need<br>Establishing an authority<br>Formulating a vision  |
| <b>Day 3</b> | <b>Organizing stakeholder participation</b><br>Mapping stakeholders<br><br><b>Inventory and analysis of current and future conditions</b><br>Mapping your seascape<br>Identifying spatial (in) compatibilities |
| <b>Day 4</b> | <b>Designing and approving the management plan</b><br>Drafting and organizing the Plan<br>Zoning criteria<br>Allocating sea use  |
| <b>Day 5</b> | <b>Monitoring, revision and adjustment</b><br><b>Personal planning reflection</b><br>Conclusion  |

Malisa



Suthida



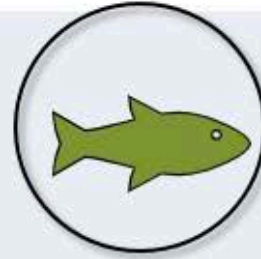
Ganesha



Katrin



Michiko



Pan



Marinez



Cecile



# Blue Planning in Practice Virtual Training

Dara



## 2nd to 6th of November 2020



Monomoyith



Mario



Chanokphon



Siti Nurul



Sith



Mazalina



Erick



# Agenda for Day 1 BPiP Training



10:00 Welcome and opening remarks

10:30 Getting to know each other

11:15 MCSP video



11:25 Break



11:30 Training methodology



12:00 Introduction to Bakul

12:30 Lunch



14:00 Presentation of Bakul exercise

14:15 Identification of need and process design

14:45 Ecosystem services



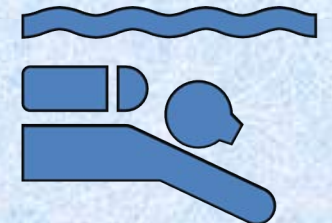
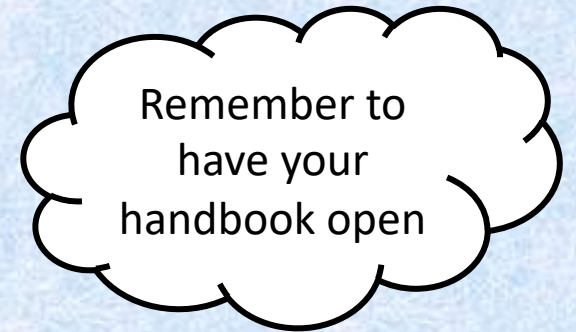
15:30 Break



15:35 Reflection



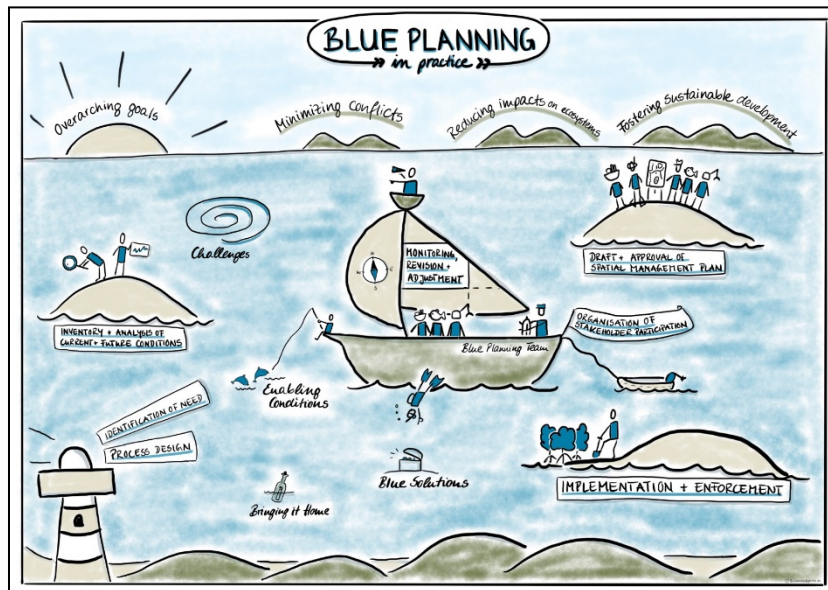
16:00 Check-out



# Welcome and introduction to the course

**Welcome Blue Planning in Practice Training!** The course started with the inaugural remarks from the COBSEA Secretariat and the team of trainers. It was explained the innovative and challenging character of this training, completely online.

Then, the group started to get to know each other with a presentation dynamic, after which the course objectives, program and methodology were presented.

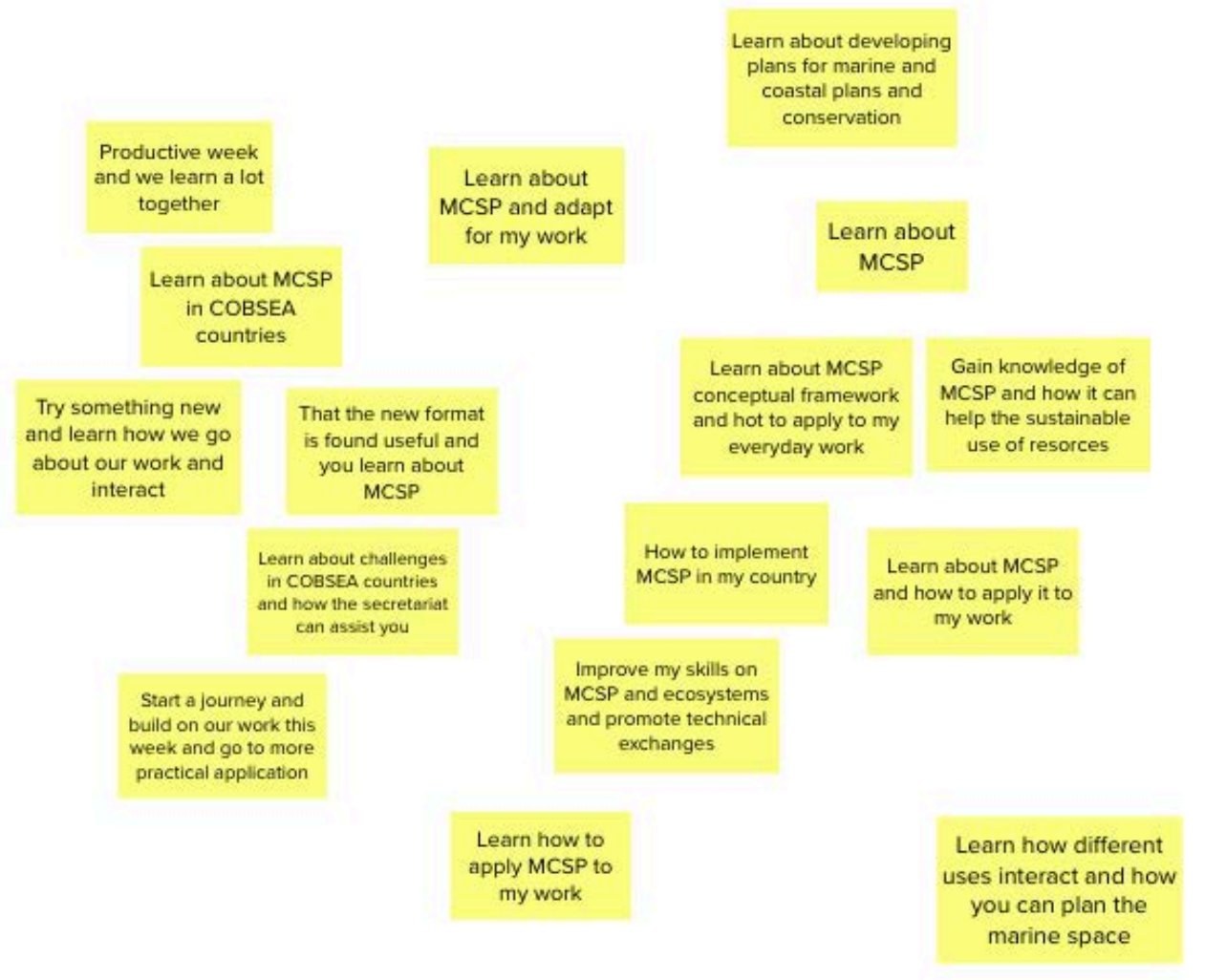


Keep in mind that the [training manual](#), and [some presentations](#) given during the Blue Planning in Practice course and the [short BPiP movie](#) were given to participants at the end of the course.

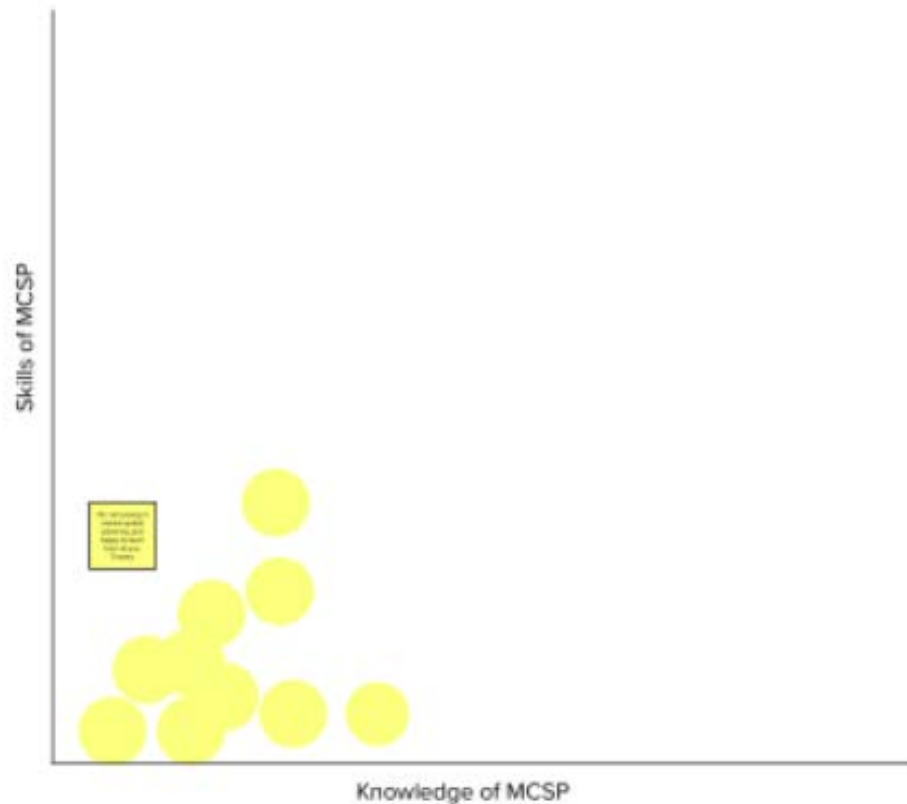
### Participants introduced themselves:

- I am... coming from...
- Normally, I...
- The word that best describes the ocean for me is... because...
- My expectations are...

# 1. Expectations



## 2. Learning progress



## 3. Working Agreement

Do not play video games during the workshop

Mute yourself when not speaking to avoid background noise

Raise your virtual hand to speak

Only use mobile phones if absolutely necessary

Be on time at the start of the workshop and after breaks and lunch

Avoid multi-tasking while on the workshop

Have video on when possible, specially when speaking

Don't be afraid to ask questions

Be respectful of the opinions and experiences of others

Don't be afraid to reach out to the trainers and organizers

Participants indicated their initial level of abilities and knowledge and the work agreement was set.



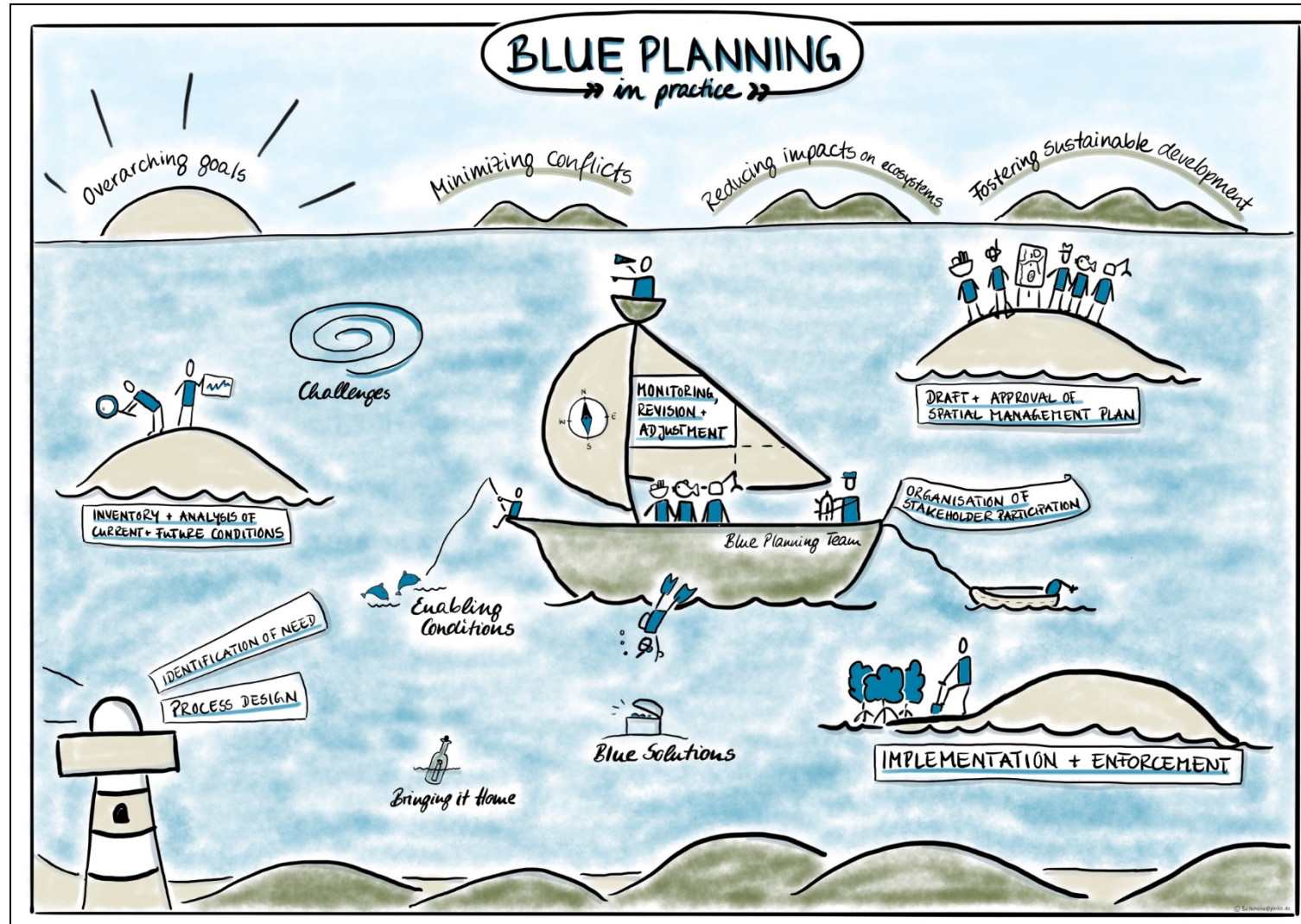
# Introduction to Blue Planning in Practice



**Blue Planning in Practice is a general term** for concepts such as integrated coastal zone management, marine and coastal spatial planning, marine planning, planning of coastal development and many other similar terms. **Blue Planning drives forth an ecosystem based approach** with the objective of accomplishing **multiple coastal and marine use objectives** by minimizing conflicts between users and reducing impacts on ecosystems and ecosystem services while promoting sustainable development.

Blue Planning does not convey a final and definitive plan. **It is an ongoing, interactive process that includes learning and adaptive management that can only be achieved with time.** The development and implementation of Blue Planning includes a wide array of elements that comprise it, including:

- Identifying the need and process design.
- Organizing stakeholder participation.
- Analysis and inventory of current and future conditions.
- Designing and approving the marine spatial plan.
- Implementation and execution.
- Monitoring, revising and adjusting.

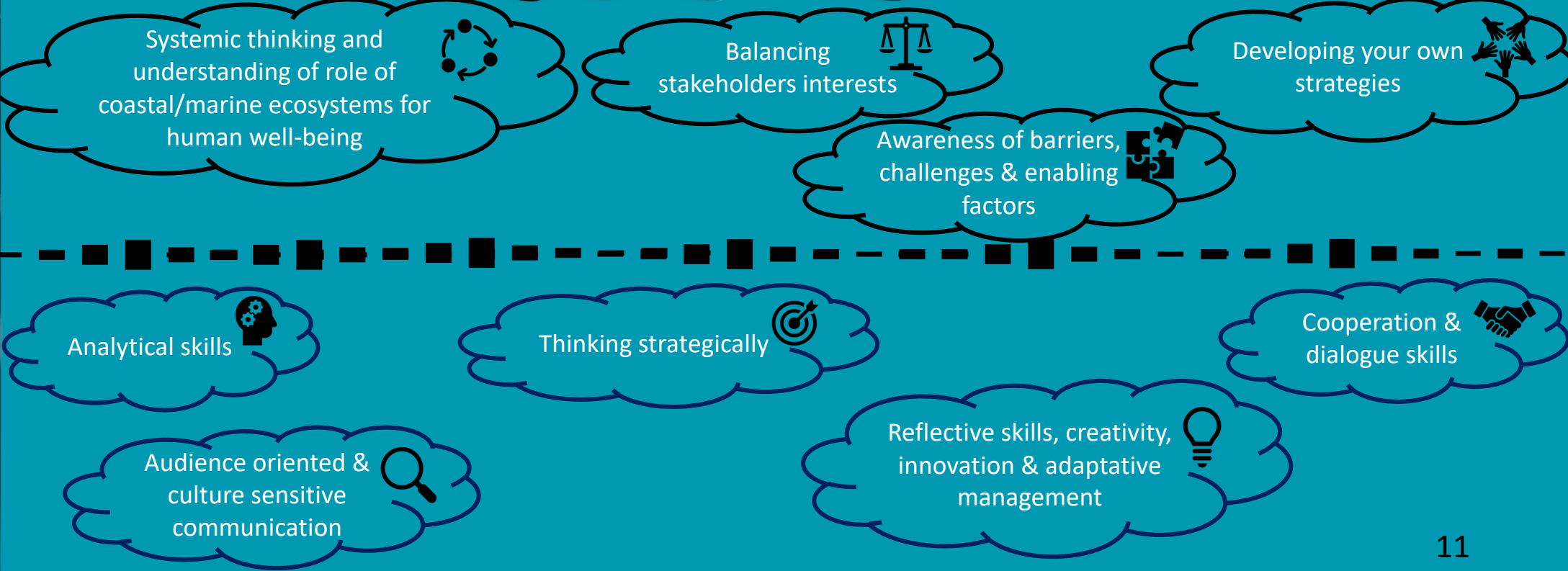


Objectives and different elements of Blue Planning in Practice.

# Blue Planning in Practice

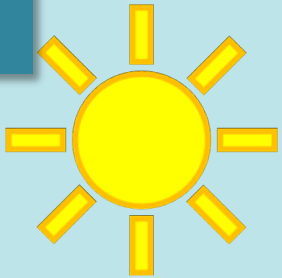
Day 1

Provide an opportunity to expand knowledge & skills for implementing Marine and Coastal Spatial Planning



# How is the learning process?

Day 1



Take home the most that you can



Keep practicing

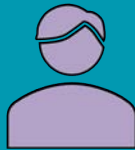
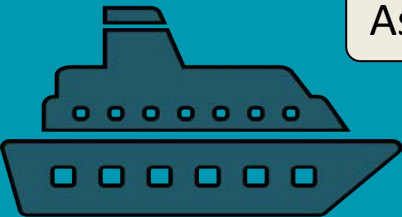


Learn to sail with the head, the heart and the hands



Case study = No prejudice

Ask for our help



# The Case Work Method

Day 1

1. Opening: theoretical framework and introduction to group work

The trainers give instructions



2. Case study  
3. Presentation

The participants take the role of experts and carry out the exercises



4. Bring it home: Reflections

The trainers facilitate the discussion, relating to real life experiences



Daily notes



Challenges and enabling factors

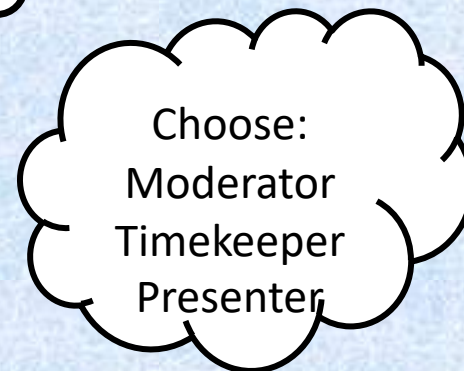


Blue Solutions



# Getting to know Bakul

In order to learn about Blue Planning in Practice, **participants were taken to the fictional country of Bakul**. During the next five days, Bakul was the case study used for blue planning work groups. **The first case study consisted of a summary of the main characteristics of Bakul**, per the manual.



## Learning objectives:

- Get to know Bakul.
- Learn to work in groups on BPiP.

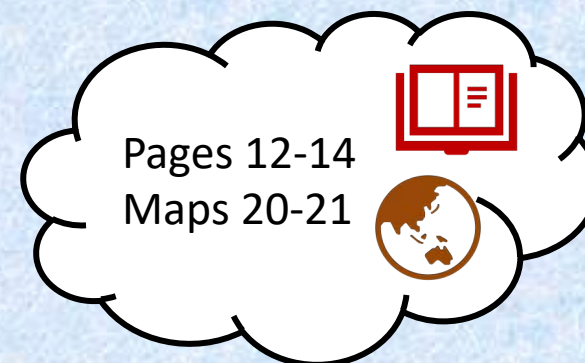


Group 1. Demography & Governance of Bakul

Group 2. Geography, Oceanography & Climate of Bakul.

Group 3. Ecosystems & Environment.

Group 4. Economy



## Identifying the need and process design



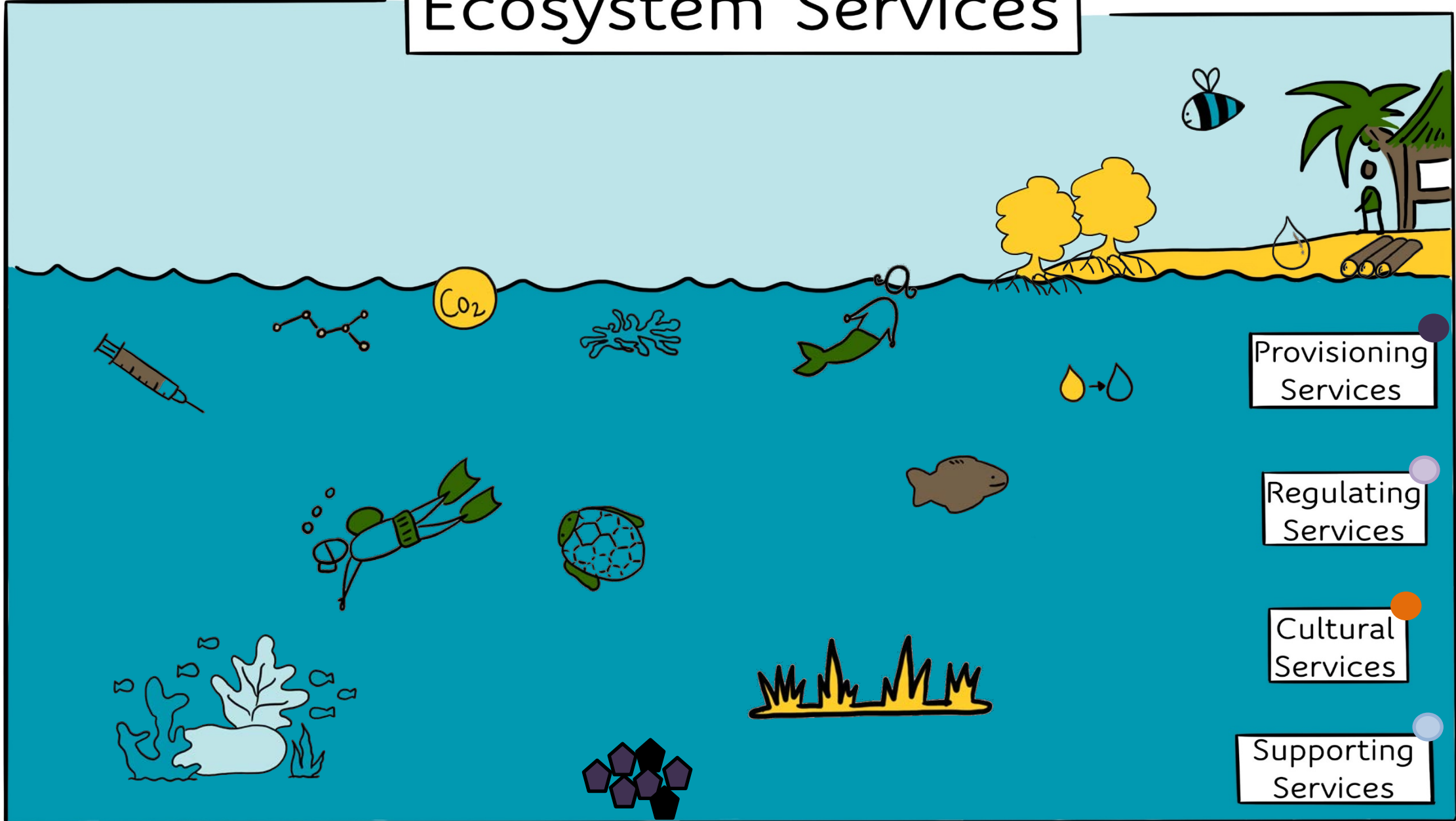
The **introductory** presentation (“Identifying the need and process design”) focused on the **reasons why Blue Planning is a good idea**: increasing number of marine uses, a changing marine environment and changing social demands are the reality of most coastal and marine areas around the world. **Blue Planning can be driven by policies or legal requirements**, but also by **problems or conflicts between stakeholder** or be **opportunity driven**.

The first elements of Blue Planning are:

1. **Identifying the need**
2. **Stablishing authority**
3. **Organizing the process**
4. **Defining principles and vision**
5. **Developing SMART goals and objectives**

See manual, p. 16-36

# Ecosystem Services





# Agenda for Day 2 BPIP Training



10:00 Check-in and co-management

10:30 Identify need

11:20 Break

11:30 Presentation of identify need exercise

12:00 Establishing authority and organizing process

12:30 Lunch

14:00 Formulate a vision

15:15 Break

15:30 Presentation of formulate a vision exercise

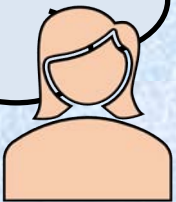
16:00 Reflection

16:30 Check-out

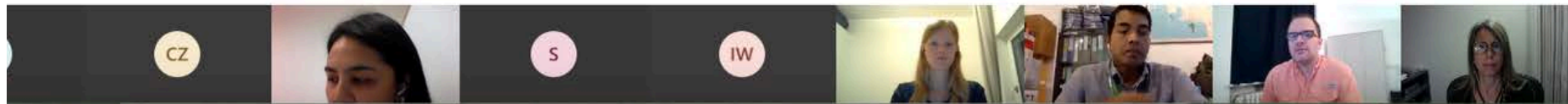


Please feel free to ask any questions you have

My major insight from yesterday was...



The oceans provide **food security** through protein from wild-caught fisheries and aquaculture, **recreational opportunities** through fishing, diving, and swimming, and **shoreline protection** from storms and flooding. Marine resources, particularly seagrasses and mangroves, **sequester carbon**. The oceans also provide for biodiversity and **other services**, such as fossil fuels and transportation.

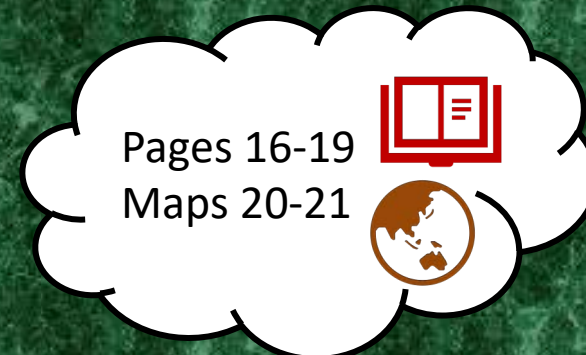
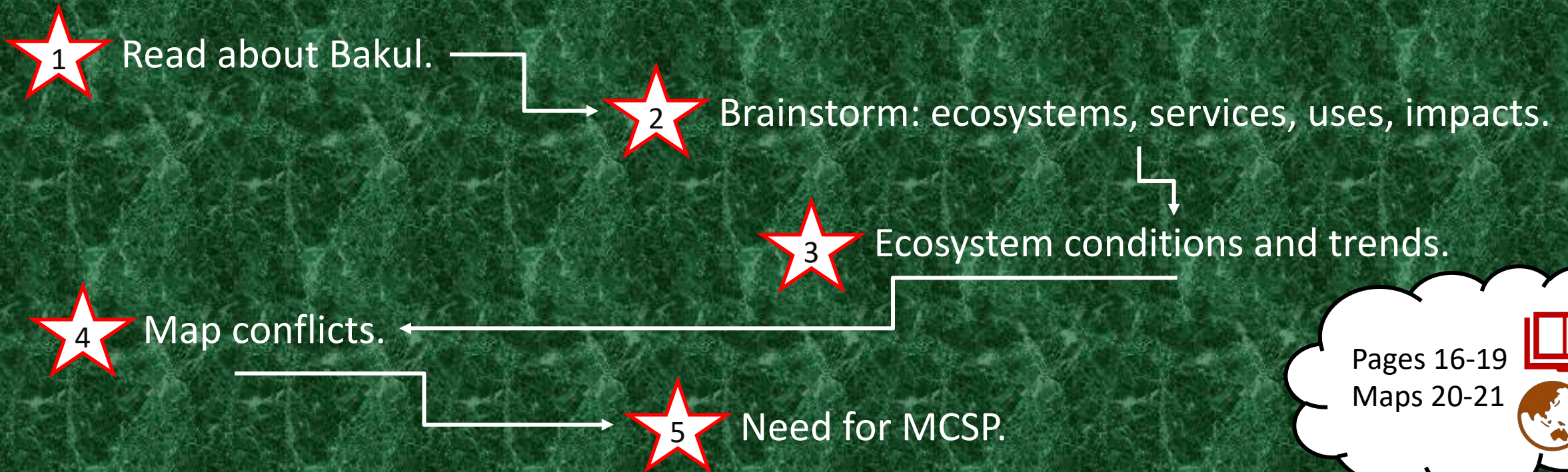


# Identification of need



Know how to identify needs:

- Describe the planning area.
- Describe the uses and pressures.
- Describe the conditions and trends.



# Day 2

## Identifying the need and process design

*Case work instructions for identifying the need for Blue Planning in Bakul*

### GROUP 1

| Coastal and marine ecosystem | Ecosystem services   | Human users/sectors | Condition and trend of the ecosystem | Underlying causes for condition ecosystem                                   |
|------------------------------|--|---------------------|--------------------------------------|---|
| Bakul Reef                   | Diving / Tourism/Habitat   | Tourism/Fishing (?) | Poor                                 | unregulated fisheries industry  |
| Manatees, turtles & fishes   | Food/Aesthetic   | Transport/Tourism   | Poor                                 | Increasing tourism  |
| Wetlands                     | Carbon/Migration of seabirds/Tourism                             | Shrimp farming      | Poor                                 | Eutrophication  |
| Mangroves                    | Carbon, Flood protection, Tourism, Energy, Food, Erosion control | Medicine/Charcoal   | Declining                            | Infrastructure construction   |
| Seagrass                     | Carbon sink/Erosion control                                      | Food/Agriculture    | Poor                                 | Tourism   |
| Sandy beach/islands          | Recreation/Tourism   | Tourism (hotels)    | Declining                            | Unregulated tourism   |
|                              |  |                     |                                      | Overall reason for condition of ecosystems: lack of regulation and planning |

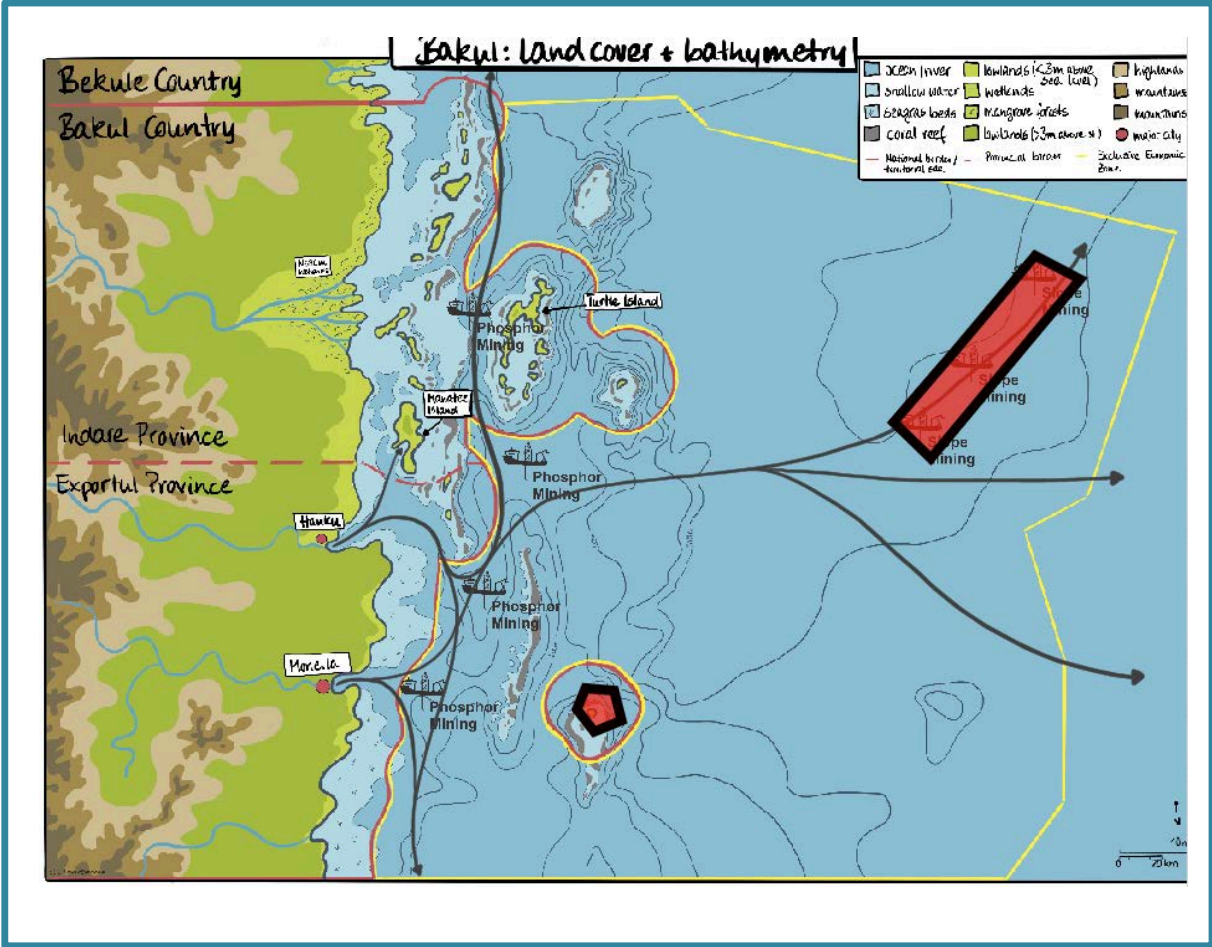
## GROUP 2

| Coastal and marine ecosystem | Ecosystem services  | Human users/sectors   | Condition and trend of the ecosystem | Underlying causes for condition ecosystem  |
|------------------------------|---|---|--------------------------------------|--|
| Seagrass                     | Feeding and nesting ground, provision for fish, habitat of marine mammals and sea turtles, erosion protection | Artisanal and industrial fisheries, palm oil plantations      | Declining                            | Affected by dynamite fishing, dumping of aquaculture waste, sedimentation from construction, pollution from ships  |
| Coral reef                   | clean water, nesting and feeding ground for fish, recreation,   | Tourism, diving, recreational areas, research                 | Poor                                 | damaged by fishing and use of forbidden fishing gears, tropical cyclones causes bleaching and destruction and by increased temperatures, infrastructure construction and tourism development, mining impacts |
| Wetlands                     | birds and fish shelter, water purification, erosion control   | bird watching, nature reserve, palm oil plantation, dive site | Fair but in declining                | waste from aquaculture farming, increasing number of tourists, eutrophication  |

## GROUP 3

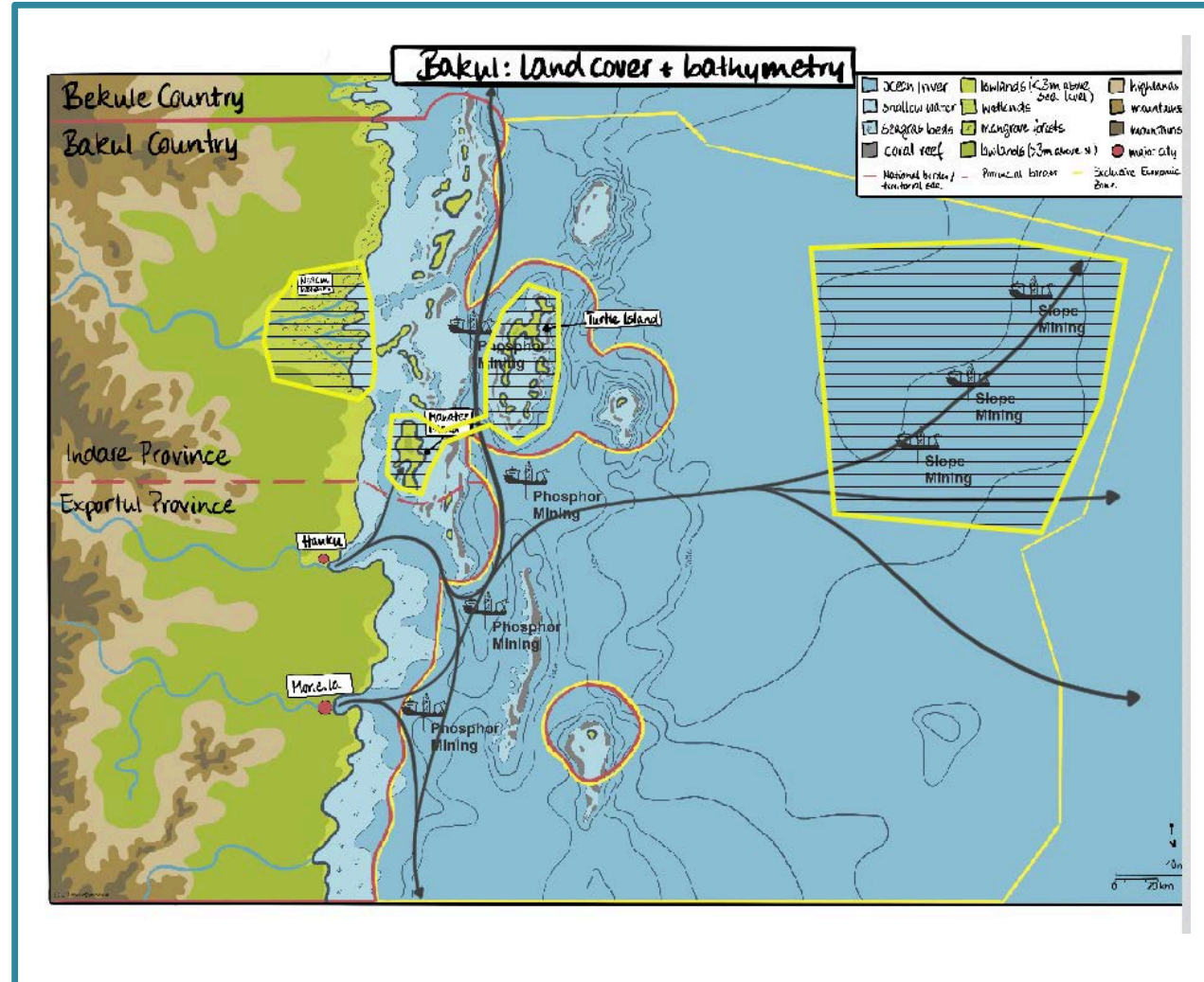
| Coastal and marine ecosystem | Ecosystem services   | Human users/sectors                       | Condition and trend of the ecosystem | Underlying causes for condition ecosystem                                    |
|------------------------------|--|---|--------------------------------------|--|
| CORAL REEF                   | Habitat  | Tourism                                   | Loosing                              | Tropical cyclones, temperature increase                                      |
| Seagrass                     | habitat of manatees, food for marine species, control erosion, carbon sink   | Fisherman, ecotourism                     | declining                            | Pollution from the river   |
| Mangrove forests             | Habitat of endemic of marine life Birds, carbon sinks, Protect from erosion, | Eco Tourism, Fishermen, coastal community | Declining                            | expansion of shrimp farming and habitation construction, Coastal Development |

# Mapping conflicts using SeaSketch Platform



Group 1

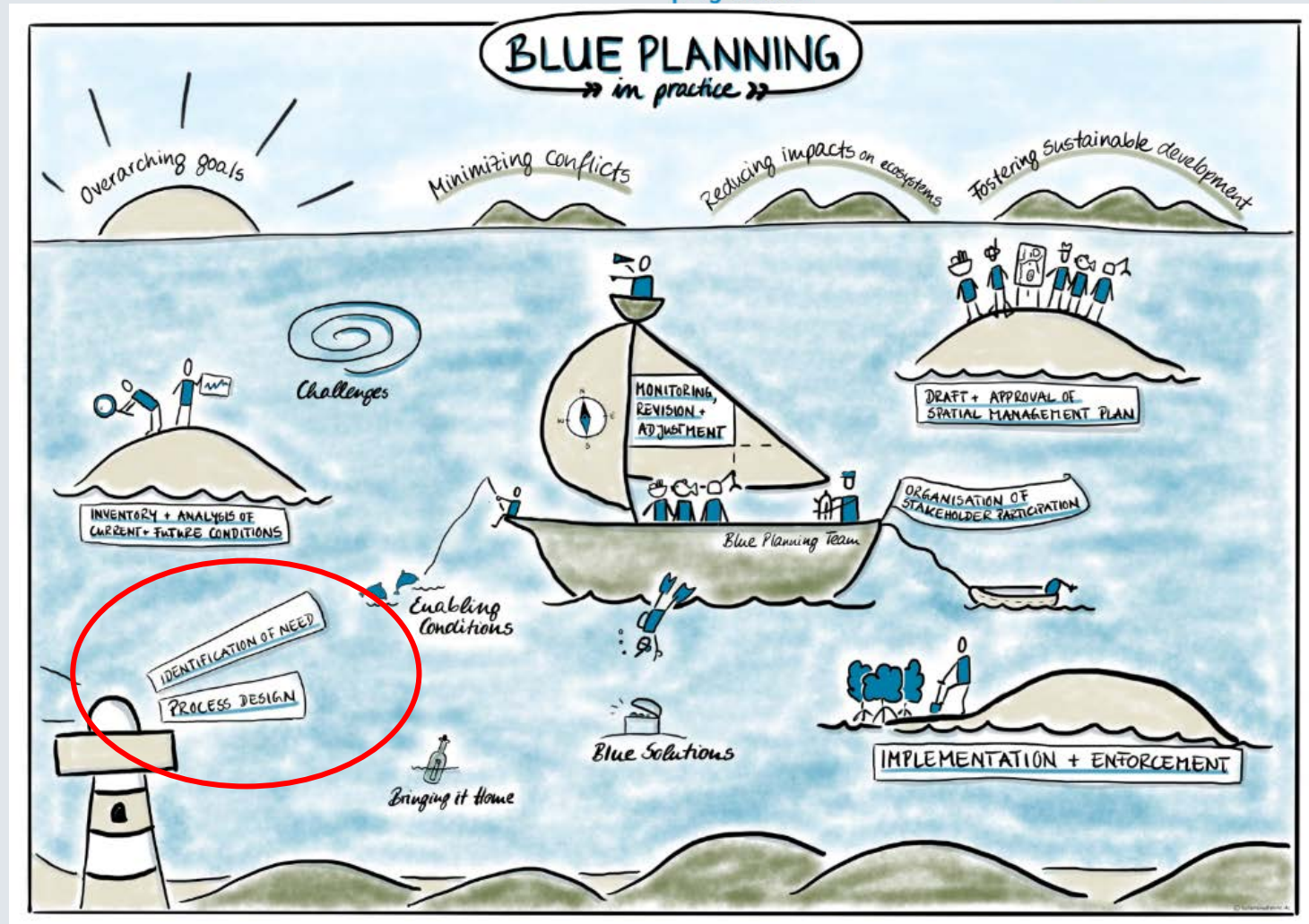
## Mapping conflicts using SeaSketch Platform



Group 2



# Establishing authority and organizing the process



# Formulate a vision

## Context

We need an inter-sectoral vision for Bakul's Seascape



C M M A



60 minutes discussion

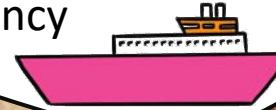
Use PowerPoint!

## Your roles

1. Artisanal fishing cooperative



2. Marine & Coastal Transport Agency



2. Department of Mineral Resources



## Your task

Positive & inspiring

Formulate a vision that represents your sector and group

Site specific

Don't assume the future = the present

Pages 29-30 and 37-42



# Role play: defining principles and vision

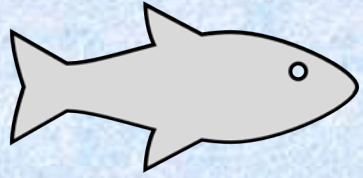
**Defining principles and a vision is crucial for a Blue Planning process** and for involving stakeholders. Participants were involved in role play in order to develop and negotiate a vision for Bakul. They were divided into three different stakeholder groups: Artisanal Fisheries, Navigation, Mineral Resources.



After the role play, all participants made observations on the development of a vision. It was observed that **involving and convincing stakeholders about the benefits of a shared vision** is a crucial part of the negotiation process of a joint vision and stablishing a Blue Planning Process. For this purpose, **a vision must be specific for the planning area and contain aspects involving economy, environment and cultural and social aspects.**

***Reflection: Competing interests and/or most convincing arguments***

# Agenda for Day 3 BPIP Training



10:00 Check-in and co-management

10:30 Organization of stakeholder participation



11:20 Break



11:30 Myanmar case study

11:45 Inventory and analysis of current and future conditions



12:00 Map your seascape

13:00 Lunch



14:00 Presentation of seascape exercise

14:30 Identify spatial incompatibilities



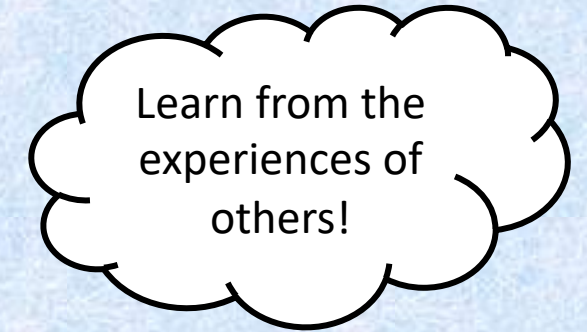
15:15 Break



15:25 Reflection

15:45 Panorama platform

16:15 Check-out



Learn from the experiences of others!



how could I apply what we learnt yesterday to my everyday work

# Organizing stakeholder participation

The third day started with exercises relating to organizing stakeholder participation in Blue Planning processes. This element consists of:

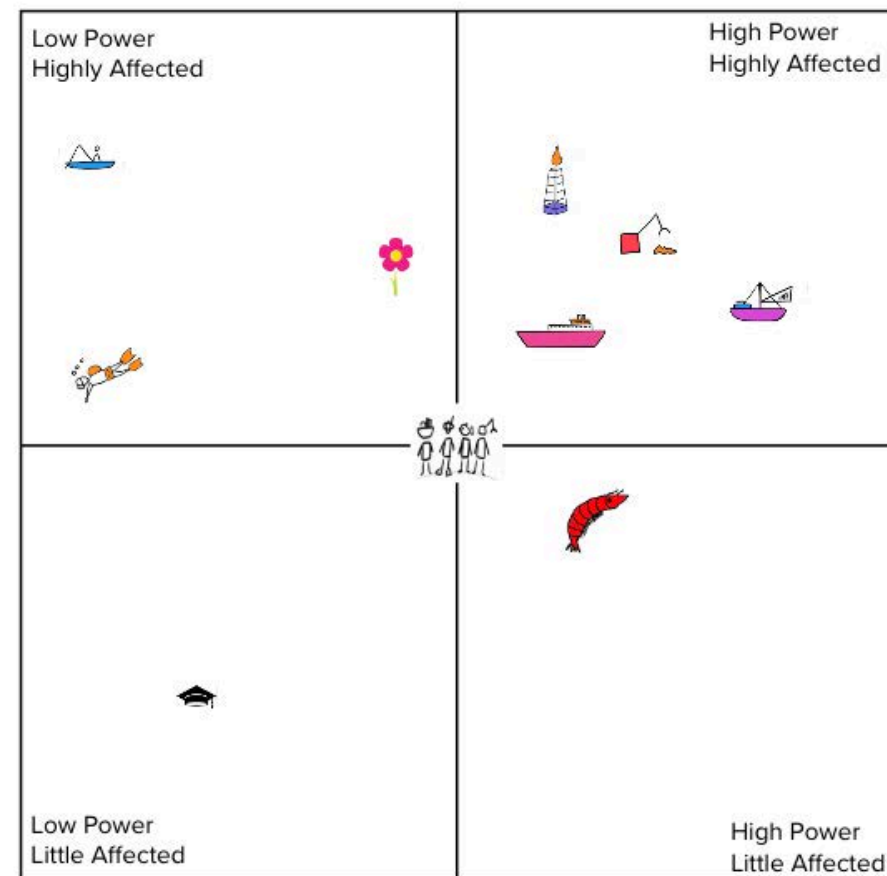
1. **Mapping stakeholders**
2. **Identifying the interests of stakeholders**
3. **Involving stakeholders**
4. **Building trust**

See manual, p. 44-60

Key questions for stakeholder participation include: **who and when to involve them in a Blue Planning Process and how**, depending on the skills and capacities of different stakeholders.

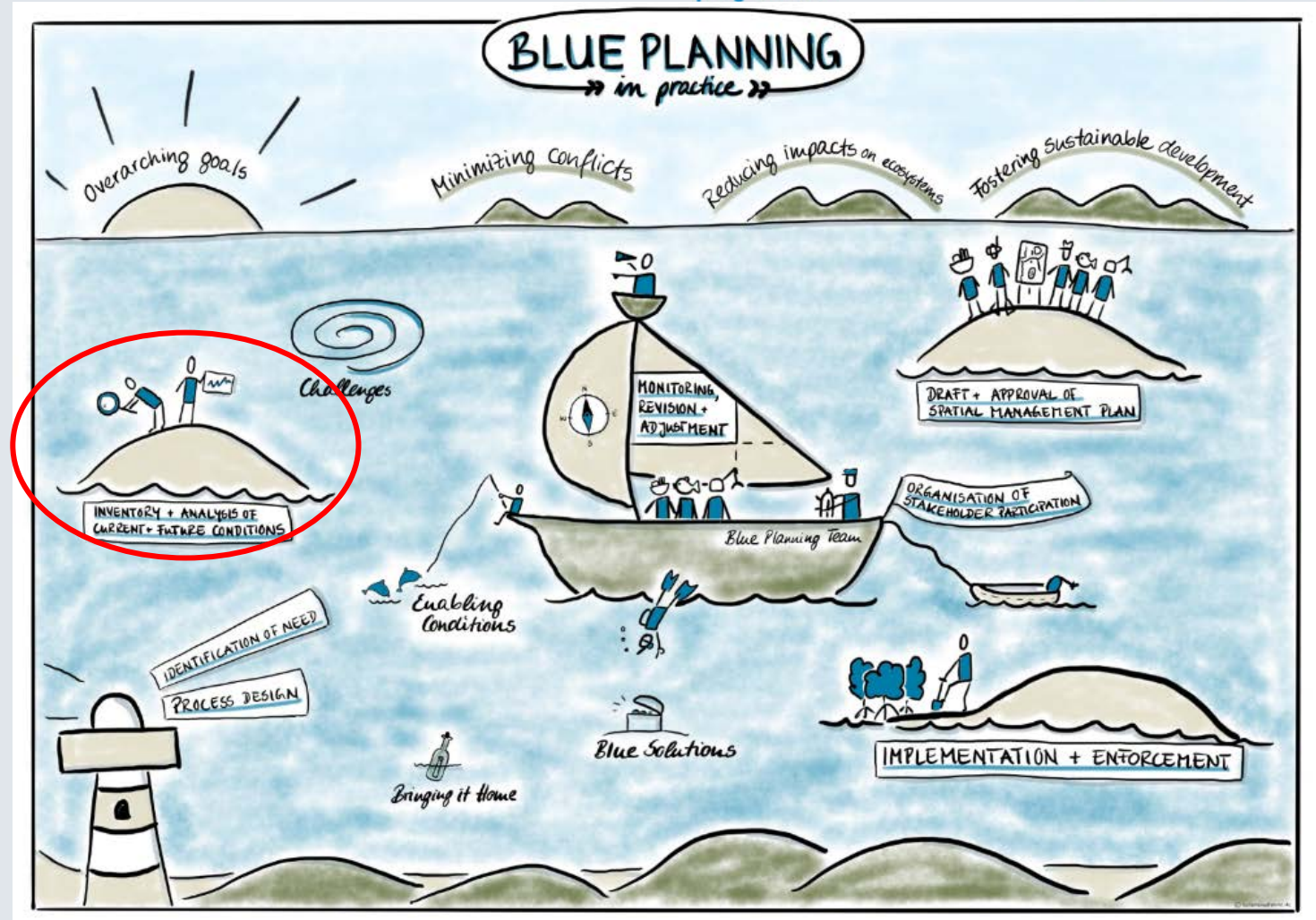
Stakeholders continued their case work on Bakul with an exercise for **mapping stakeholders**. The objective was to **understand the role of stakeholders and identify and visualize relevant stakeholders and the relationships between them**. The participants mapped stakeholders and their relationships according to their power and affected levels.

## 8. 2x2 Grid



Stakeholder mapping case work

# Inventory and analysis of current and future conditions

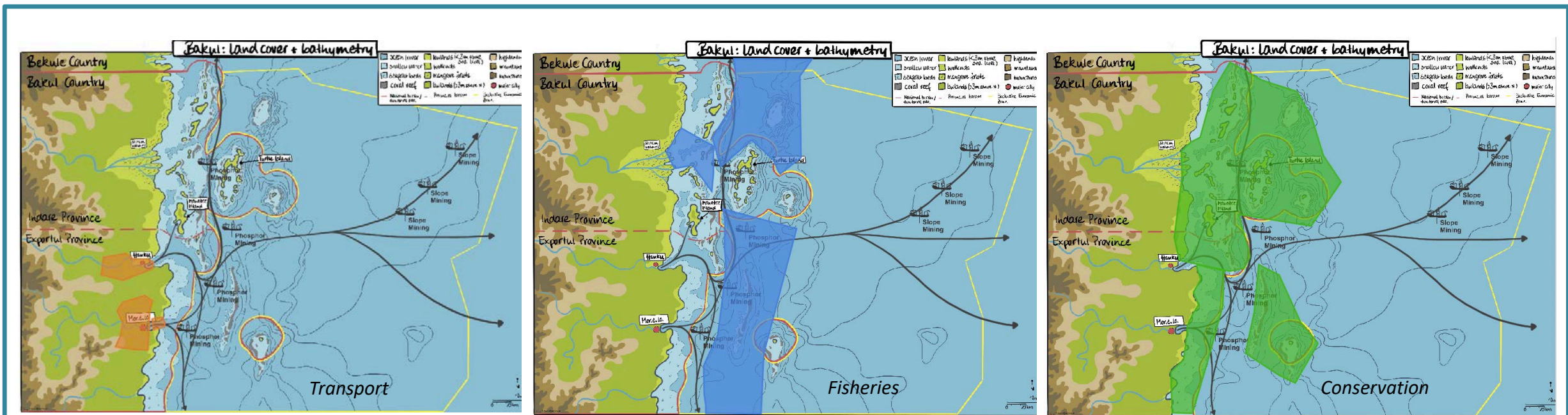


## Inventory and analysis of current and future conditions: map your seascape

This section was dedicated to the inventory and analysis of current and future condition. It includes:

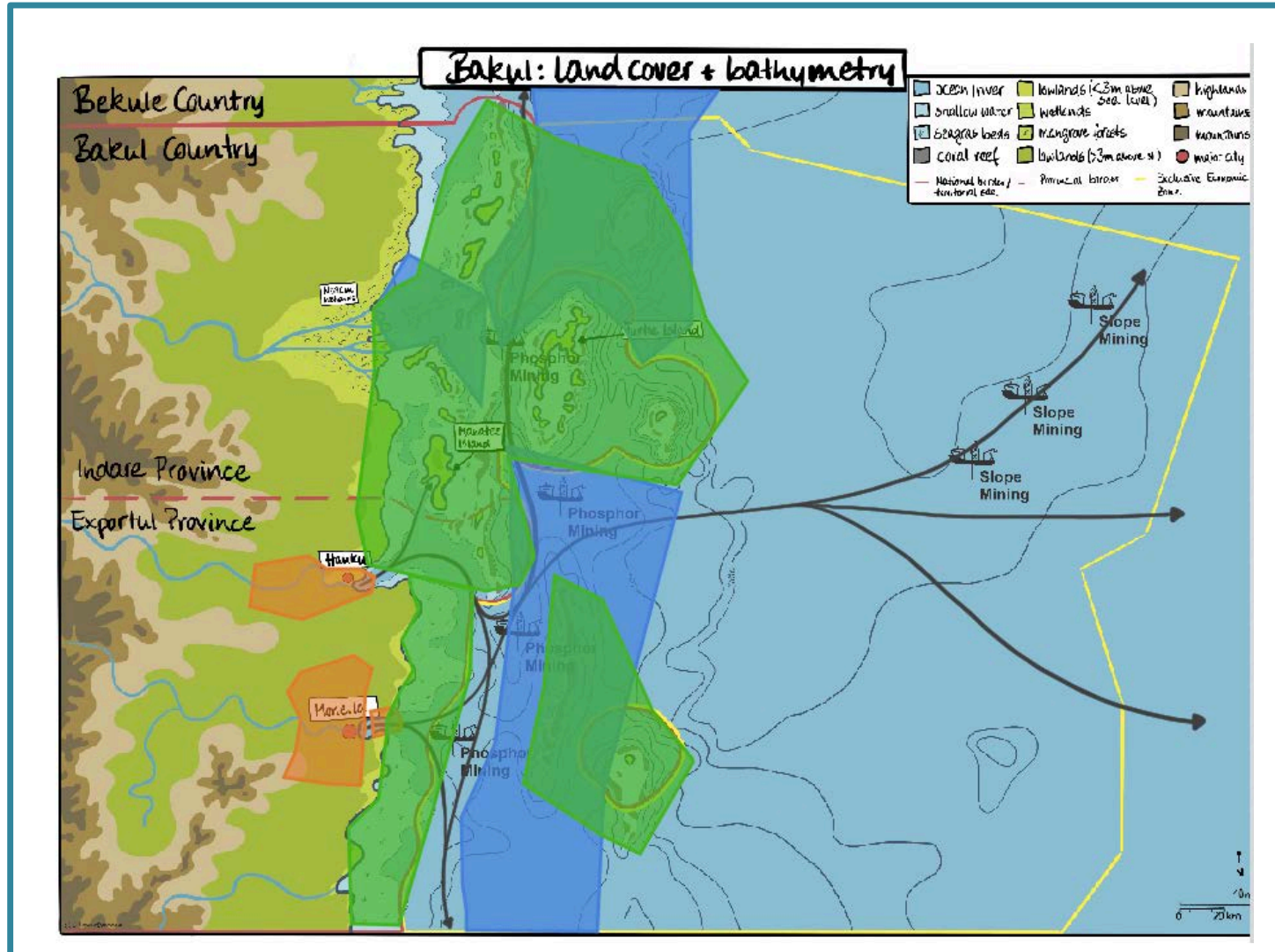
1. Map your seascape
2. Identify spatial (in) compatibilities
3. Determine which support tools are useful for decision making

Pages 65-79



Group work and presentation

# Inventory and analysis of current and future conditions: map your seascape



Group work and presentation

- Conservation
- Fisheries
- Transport



## Inventory and analysis of current and future conditions: identify spatial incompatibilities

After a reflection on mapping current and future conditions, a second case work was started relating to identifying spatial incompatibilities and compatibilities. Participants were once again divided in groups in order to analyse the impact of one use on other uses. Analysing spatial incompatibilities is an important step for **generating the necessary evidence for zoning and management measures in a planning process**. During the analysis it is important to consider the **three-dimensional aspect of the marine space**, many uses occur on different layers of this space. Another important consideration is **time**, uses can occur on a different time scale.

## 9. Incompatibilities Group 1

Group work results on  
(in) compatibilities

|                      | Artisanal fisheries | Industrial fisheries | Dive tourism | Conservation |
|----------------------|---------------------|----------------------|--------------|--------------|
| Artisanal fisheries  |                     | 2                    | -1           | -1           |
| Industrial fisheries | 2                   |                      | -2           | -2           |
|                      | -1                  | -2                   |              | 1            |
| Conservation         | -1                  | -2                   | 1            |              |

|                      |                           |                              |                           |                    |
|----------------------|---------------------------|------------------------------|---------------------------|--------------------|
| Incompatible<br>(-2) | Rarely compatible<br>(-1) | Need more information<br>(0) | Likely compatible<br>(+1) | Compatible<br>(+2) |
|----------------------|---------------------------|------------------------------|---------------------------|--------------------|

## 10. Incompatibilities Group 2

Group work results  
on (in) compatibilities

|                           | Artisanal fisheries | Marine mammal observation | Marine navigation | Conservation |
|---------------------------|---------------------|---------------------------|-------------------|--------------|
| Artisanal fisheries       |                     | -1                        |                   | -2           |
| Marine mammal observation | -1                  |                           |                   |              |
| Marine navigation         | -2                  | -1                        |                   | -2           |
| Conservation              | -2                  | +1                        | -2                |              |

|                      |                           |                              |                           |                    |
|----------------------|---------------------------|------------------------------|---------------------------|--------------------|
| Incompatible<br>(-2) | Rarely compatible<br>(-1) | Need more information<br>(0) | Likely compatible<br>(+1) | Compatible<br>(+2) |
|----------------------|---------------------------|------------------------------|---------------------------|--------------------|

Group work results  
on (in) compatibilities

## 11. Incompatibilities Group 3

|                      | Industrial fisheries | Conservation | Oil extraction | Tourism |
|----------------------|----------------------|--------------|----------------|---------|
| Industrial fisheries |                      | -2           | -1             | -1      |
| Conservation         | +2                   |              | -1             | +2      |
| Oil extraction       | -2                   | -2           |                | -1      |
| Tourism              | +1                   | -1           | -1             |         |

|                      |                           |                              |                           |                    |
|----------------------|---------------------------|------------------------------|---------------------------|--------------------|
| Incompatible<br>(-2) | Rarely compatible<br>(-1) | Need more information<br>(0) | Likely compatible<br>(+1) | Compatible<br>(+2) |
|----------------------|---------------------------|------------------------------|---------------------------|--------------------|

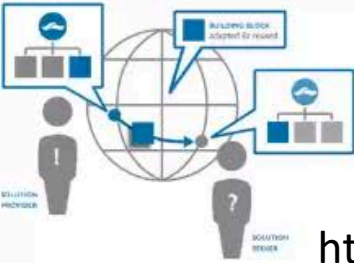
# Blue Solutions and Panorama Presentation



“We support knowledge sharing and learning based on replicable solutions”



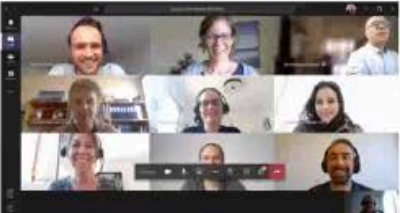
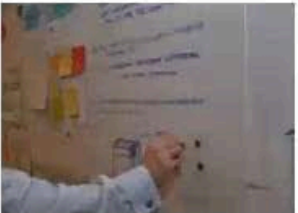
What are practical questions and challenges you have?  
What can we learn from practical experiences?  
What are hot topics we would like to exchange on?



**Face-to-face & virtual exchange**  
*Regional, Global, topic wise*

<https://panorama.solutions/en>

<https://bluesolutions.info>

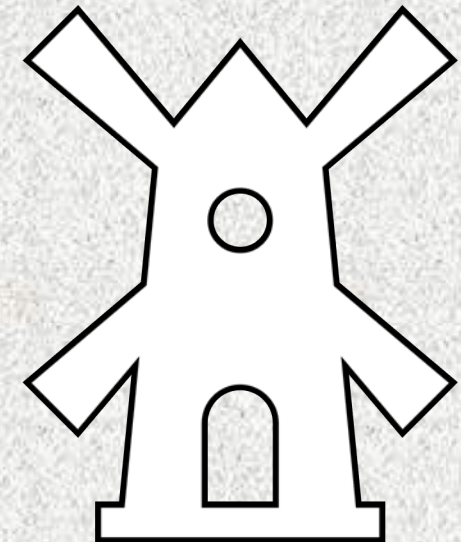


Day 3

# Inventory & Analysis reflection



My major insight  
from this element  
is...



# Agenda for Day 4 BPiP Training



- |       |  |
|-------|--|
| 10:00 | Check-in and co-management               |
| 10:30 | Drafting and approving the plan          |
| 10:45 | Allocate sea use Part I                  |
| 11:10 | Break                                    |
| 11:20 | Group work continued                     |
| 11:45 | Presentation of allocate sea use Part I  |
| 12:30 | Lunch                                    |
| 14:00 | Allocate sea use Part II                 |
| 15:00 | Presentation of allocate sea use Part II |
| 15:40 | Break                                    |
| 15:45 | MCSP Governance in the COBSEA Region     |
| 16:45 | Check-out                                |



How is MCSP governance in the COBSEA region?

how could I apply what we learnt yesterday in my country



# Drafting and approving a marine spatial plan: Allocate sea use I



GROUP 1

The next step was a case work study on allocating sea use. This is a small introduction for participants into generating criteria to define use allocation. **A marine plan must be comprehensive and strategic.** It must identify when, where and how goals and objectives are met. In order to establish a plan you need:

1. Identify management measures for Blue Planning
  2. Allocate sea use
  3. Draft and approve the marine spatial plan
- Pages 83-84

Since a **marine spatial plan must be defensible**, it is **important to identify and use zoning** criteria.  
Group developed their own criteria for several uses.

Group work

| Uses, ecosystem services & functions | Criteria 1                                       | Criteria 2  | Criteria 3   |
|--------------------------------------|--|---|--|
| Conservation                         | no destructive activities                        | specific marine life habitat                            | far from other marine activities   |
| Artisanal fisheries                  | environmental friendly methods/ tools of fishing | National regulations of over fishing                    | far from ports, conservation and diving areas, for example 5 miles from coastal line |
| Sand mining                          | Far from marine reserve areas                    | Regulations of environmental friendly mining activities |  |
| Industrial fisheries                 | Far from marine protected areas                  | National and international regulations of over fishing  | Regulations of environmental friendly methods/tools of fishing                       |



# Drafting and approving a marine spatial plan: Allocate sea use I

GROUP 2

GROUP 3

| Uses, ecosystem services & functions | Criteria 1  | Criteria 2   | Criteria 3   |
|--------------------------------------|---|--|--|
| Conservation                         | Marine traffic should not be in a conservation area   | should be preserved so no mining activity should happen  | tourism and recreation should be minimal, ensure no destruction of existing                    |
| Artisanal fisheries                  | Should be avoid shipping transportation   | Some gears should no use in the conserv zone   | Restriction fishing in the breeding seasons  |
| Sand mining                          | must conduct mining away from conservation areas(depend on distance and current)              | sand mining should not disrupt shipping routes   | Should construct/operate on different area of industrial fisheries zones                       |
| Industrial fisheries                 | Industrial fishing boat can go to shipping routes provided they are following agreed schedule | Industrial fishing should be away from the shore to give way for the artisanal fishing, boundaries should be set | Industrial fisheries have to install instrument protect harmful noise impact to marine mammals |

| Uses, ecosystem services & functions | Criteria 1  | Criteria 2   | Criteria 3  |
|--------------------------------------|---|--|---|
| Conservation                         | Restricted access in the marine reserves and regulated use in the buffer zone | Limit the ship traffic around marine reserves                                    | Ecotourism activities can take place in marine reserves             |
| Artisanal fisheries                  | Limited within the coastal waters (max 20 m. depth)                           | Limit the ship traffic and ban industrial fisheries in artisanal fisheries areas | Ecotourism activities can be conducted in artisanal fisheries areas |
| Sand mining                          | Avoid villages zones, conservation areas and artisanal fisheries              | Sand mining should not interfere with shipping lanes and industrial fishing      |   |
| Industrial fisheries                 | Limited to off-shore waters, within continental shelf                         | Industrial fisheries should not interfere or preserved with shipping lanes       |   |

Group work

## Drafting and approving a marine spatial plan: Allocate sea use II

The second part of allocating sea use considers the application of criteria that was developed by the participants.

1. Identify management measures for Blue Planning
2. Allocate sea use
3. Draft and approve the marine spatial plan

The objectives, goals, vision and sectorial plans for Bakul were taken into consideration when assigning the different types of zone use to the seascape of Bakul.

Participants also considered other measures and regulations, for example quotas and seasonality.

They then presented their plans to government consultants and the group.

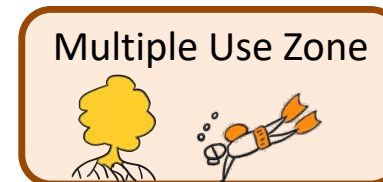
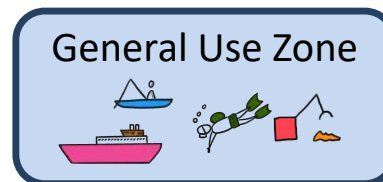
### Allocate sea use part II

Your task:

- Allocate marine space in the planning area

Part 2:

1. Observe super-imposed uses and decide if you need to segregate/forbid/regulate uses.
  - Consider the results of the “Identifying need” and “Compatibility” exercises.
2. Designate types of zones and specify them.
  - You can add regulations and other measures.



## Case work: Allocate sea use part II

**Bakul**  
Educational platform of the Blue Planning in Practice training course [admin](#)

English take a tour ? help [Marinez Scherer](#)

+

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🔍

### Bakul: land cover + bathymetry

**Data Layers** **My Plans** Participate

Create New Edit View Attributes and Reports

- Aquaculture in Neelam Wetlands
- Artisanal fisheries and tourism
- Ecotourism in Marine Reserve of the Manatee and Turtle Islands
- General use Moneila Bay
- Hanku protection for seagrass/coral reef
- Marine Reserve Park
- Mining Offshore zone
- Offshore zone 1
- Offshore zone 2
- Proposed area - Multiple use
- Proposed area - Exclusive area
- Proposed area - Exclusive use
- Proposed area - Exclusive Zone
- Proposed area - General use
- Proposed area - Multiple Use
- Proposed area 1 - Multiple use
- Proposed area 2 - Multiple use
- Proposed zone - Multiple use
- Shipping lane zone
- Slope mining zone

0 1000 2000km

*Results of Group work at SeaSketch*

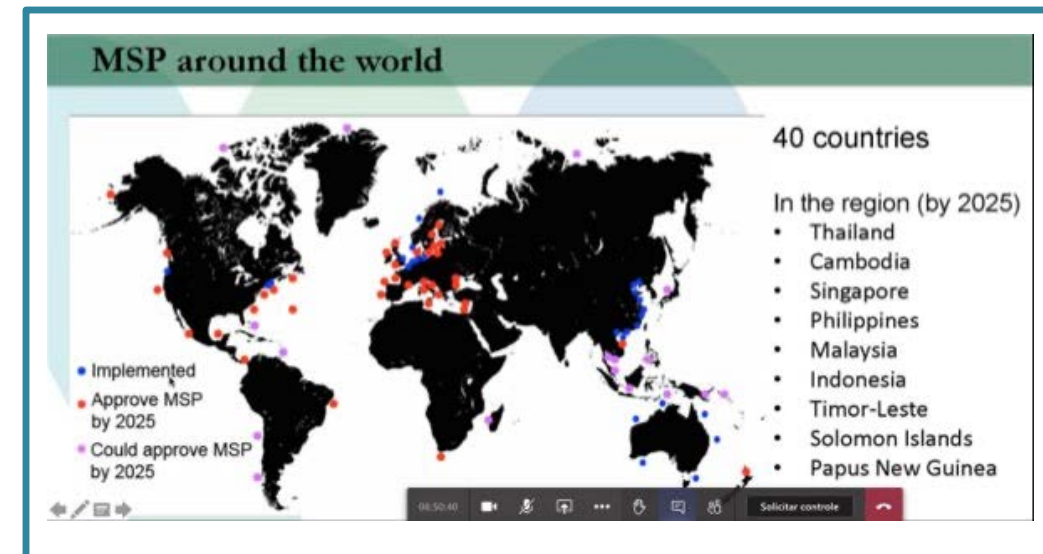
## Review of national and regional legal and policy frameworks relevant to marine and coastal spatial planning (MCSP) in the East Asian Seas region

**Prof. Lawrence Hildebrand**  
**Dr. Zhiwei Zhang**

## Background

### Review of national and regional legal and policy frameworks relevant to marine and coastal spatial planning (MCSP) in the East Asian Seas region

- COBSEA, in collaboration with the Blue Solutions Initiative and UNEP, seeks to strengthen the use of ecosystem-based management approaches, including through MCSP, based on the best available scientific evidence.
- Past COBSEA projects have found that legal and policy frameworks for MCSP are not adequate, and consequently MCSP is not systematically integrated into the national planning systems of most COBSEA countries.
- COBSEA's Strategic Directions 2018-2022 calls for a review of national and regional legal and policy frameworks and to develop recommendations for creating enabling conditions for ecosystem-based approaches. This project responds directly to these strategic directions.
- We want to get country-specific and regional information about MCSP that will be critical in understanding the state and trajectory of this planning process in the region.



# Agenda for Day 5 BPiP Training



- 10:00 Check-in and co-management
- 10:10 Cynics and believers
- 10:40 Monitoring, revision and adjustment
- 11:55 Iceberg model
- 11:15 Break
- 11:20 Personal planning reflection
- 12:30 Lunch
- 14:00 Consultation of follow-up trainings
- 15:00 Case study from the Azores
- 15:30 Break
- 15:35 Evaluation and learning progress
- 16:00 Closing remarks
- 16:10 Goodbye clap

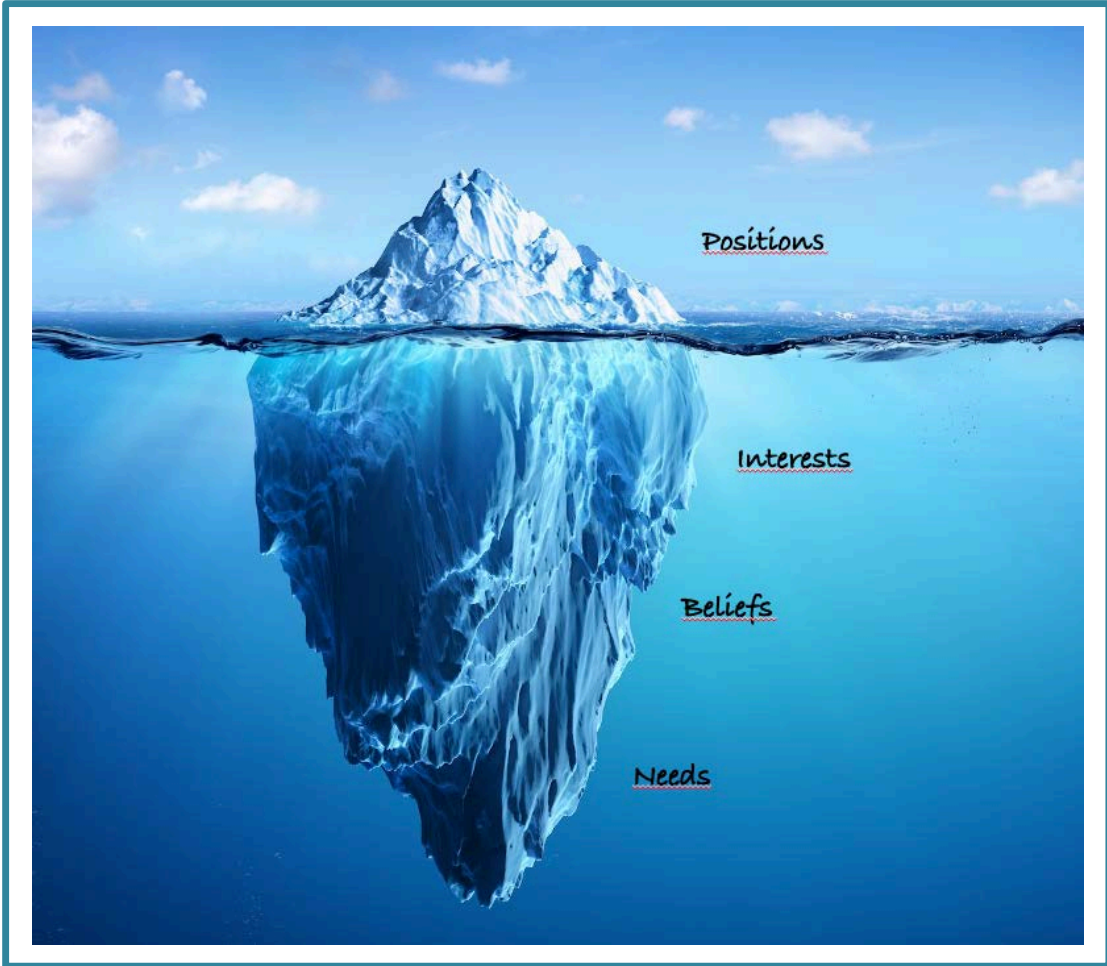


Learn from the experiences of others!

After this workshop I will remember...

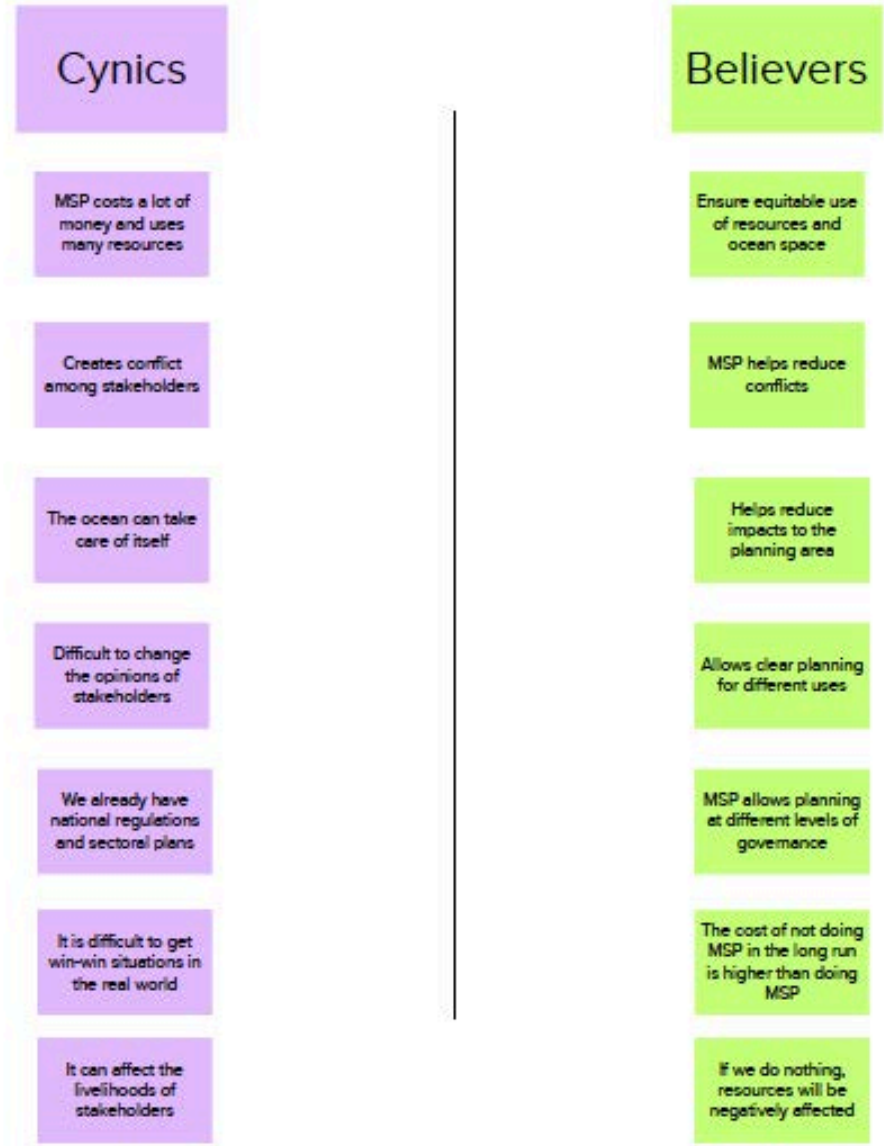


# Cynics and Believers and Iceberg Model



The Iceberg Model showed the visible layer of a position during a negotiation and provided ideas and factors for successful negotiations

# 18. Cynics and believers



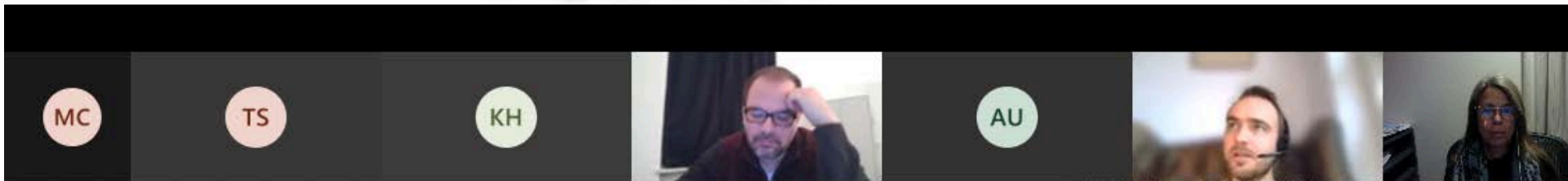
**Objective**  
Enabling on-the-ground ecosystem-based spatial planning and management in focus areas, based on adaptation and re-application of proven solutions and capacity development for marine conservation and sustainable development

**Tactic**  
Hybrid portfolio of virtual and in person formats: Developing digital learning, exchange and training formats in order to react to travel restrictions and changing situations in partner countries

**Purpose**  
We engage for Healthy Oceans for Sustainable Development

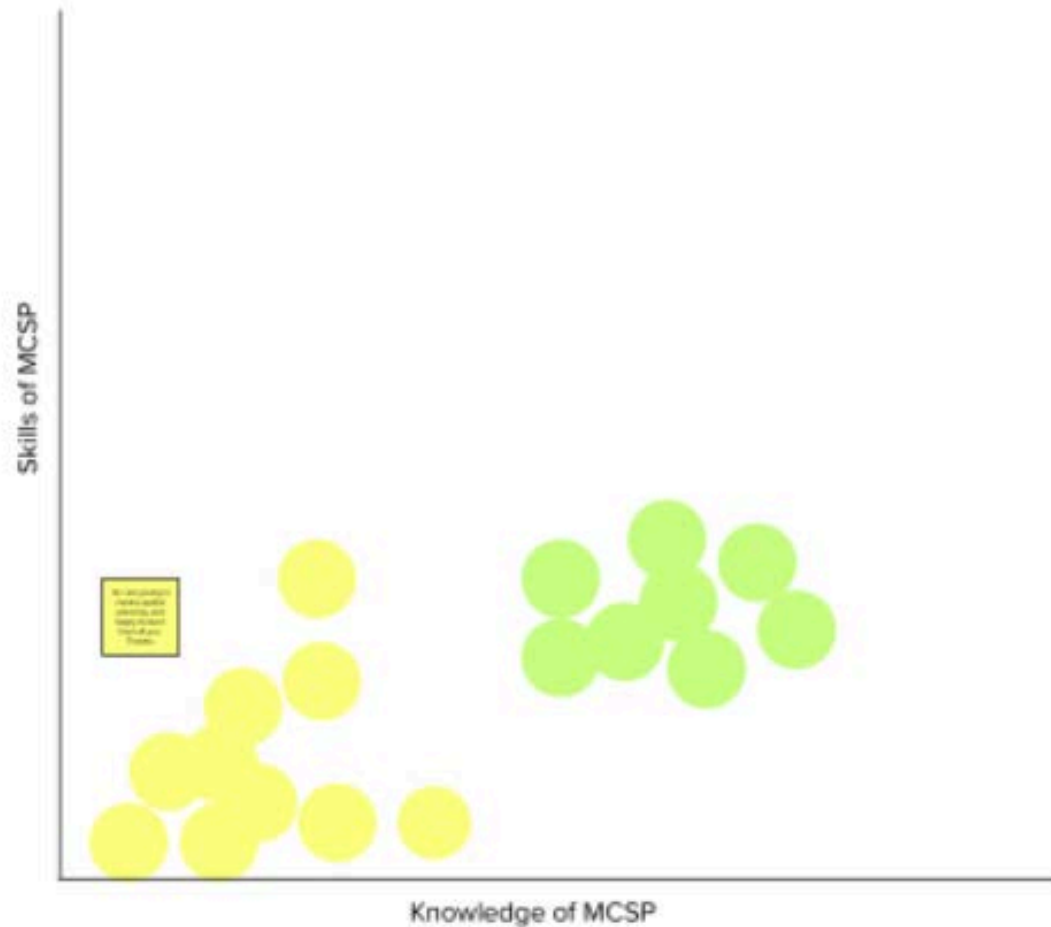
Participants had a presentation on Blue Solutions and potential follow-up trainings

Participants also drafted and presented personal action plans





## 2. Learning progress



The final sessions of the workshop were dedicated to the **final reflection of the participants**: each placed a new dot on the learning process graph and the group was able to see if there were changes in abilities, skills and knowledge.

## Final reflection

# 19. What did you like?

What I liked is that the training was well informed, but it was very intense

What I like in the training is the opportunity to learn something new about MCSP, usage of seaskech and mural

I like the teaching methods and the contents about stakeholders and marine incompatibilities

what I like is about seascape method, lecture and group discussion

What I like most is Blue Planing In Practices and using Sea Scetch to make seascape and

learning from other participants

opportunity to write personal action plans

Lecture methods (teaching materials and group discussion), Software (SeaSkectsh and Mural app)

participants and trainers being very interactive

# 20. What would you have liked to have more of?

I hope the future training can be more focus on data collection such as how to modeling water quality on the coastal an marine, etc.

I hope in future training / workshop, could learn more about how to develop the seasketch map; the information layer etc. and how to deal with incompatibilities / conflicts.

I waiting for next workshop in some place (real), I also need time for digest and review the information. I think stakeholders analysis and participatory is very important roll of MSP framework.

In the future I would like to learn more about how to negotiation with stakeholder,because i think it quite difficult to talk (for example technique for compromize)

In future, I would like to learn how to develop the MCSP in detail, step by step. So, I could copy the step / stages in my real works.

I would like to learn more on how to conduct good stakeholder consultation

stakeholder negotiation

More training on MCSP. It would be good for next training should select site to implementation

It would be great if such kind of training can offer an academic study with combination of online course and face to face learning.

Using software and data for the applying in MCSP

I hope to learn how to use the seasketch in a deeper level and how to deal with the marine incompatibilities

## Final reflection

# Thank you!

